



Lean operations: measurable results

Philips Industry Consulting

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Your expert guide on the lean journey

When you choose to bring “lean” to your operations, you are embarking on a journey to cut out waste and focus on value-adding activities. It will be rewarding, but demanding. The lean approach is more of a mountain trek than a stroll in the woods. You’ll need stamina, determination and an expert guide who can lead you to the right results.

At Philips Industry Consulting, we’ve successfully guided many organizations on the lean journey. We help you analyze the terrain and map your route. Most importantly, we stay with you until you’ve reached your destination, working with you and your teams to implement sustainable, lasting business improvements.

Drawing on extensive real-world experience, our consultants help you streamline or re-design processes, as well as motivate and train your people. We take an integrated approach, so your entire operations benefit from end to end. And our “guides” will ensure you achieve results, whether your operations are in manufacturing or a service industry.

We help you:

- Ensure your operations are more cost-effective and controlled
- Improve the quality of your products and / or services
- Achieve organizational / operational excellence
- Increase the speed and flexibility of your entire operations
- Enhance customer satisfaction

Lean: more valuable than ever

Lean is about identifying which actions in your business operations really contribute to what customers pay for. These are “value-add”. The rest is waste.

Being lean means everyone in your organization constantly looks for ways to eliminate waste. It includes things like manufacturing for quality and just-in-time inventory management. It’s an investment that pays for itself, strengthening your business to compete better in any economic conditions.

With you every step of the way

Once you have made the strategic choice for lean, where do you start the journey? The first step is analyzing the current situation, or in lean terminology – value-stream mapping.

Analysis: mapping out the terrain

We hold up a mirror to your organization, revealing what's waste and what's value-add. That involves more than simply watching. We talk to the people on the shop floor and in your administration – the people who see the waste that costs you money, time and quality every day.

This approach builds trust and buy-in from the ground up. It triggers interest and enthusiasm. Before you know it, your shop floor team will be your biggest lean champion!

Advice: planning the route

Once we've helped you understand the root causes of waste in your organization, we'll provide a roadmap for cutting it out. We'll help you prioritize longer-term change and spot the low-hanging fruit you can pick along the way.

Plus, because we look at the whole value stream, we help you identify opportunities to eliminate waste throughout your entire operations.

Implementation: walking the talk

We don't just give you a map; we come with you on the journey.

We may bring in an experienced production engineer to work alongside your people on the shop floor; for instance. Or one of our business specialists might join your administrative team, helping them to streamline the paperwork.

In short, we accompany your teams as they learn to think and act in new ways. Whether that's fine-tuning small tasks or making major changes like moving from push to pull logistics – taking you from today's value stream to a future, improved one.

And to ensure lasting change, we provide tailored training, tools and knowledge transfer, so your people can continue on the lean journey themselves long after we've gone.

Control: your regular fitness check

Once you've started applying the lean approach independently, we can help you maintain the momentum through "check-ups" that assess progress and re-energize your efforts.



Why Philips Industry Consulting?

Our expertise is founded in practice. As part of Philips, we draw on the experience of one of the world's largest blue-chip companies. With its roots in the highly competitive high-tech world, Philips has over 115 years of manufacturing experience. That includes start-up and small high-tech operations, as well as mass production – plus, all the administrative know-how that goes along with these.

Real-world experience

Collectively, Philips Industry Consulting has deep knowledge in research, design, development, industrialization, manufacturing and supply chain management. Individually, our specialist consultants have an average of over 20 years of practical, international experience. They combine generalist and line management backgrounds, with expertise in key lean tools and techniques:

- lean Supply Chain Management
- lean Manufacturing
- lean Organization
- lean Office
- lean Development
- lean Six Sigma
- training

Implementation matters

There's a world of difference between advising and making change happen. At Philips Industry Consulting, implementation and results are fundamental to our approach.

We ensure you bring lean to your operations through concrete actions. These include improved processes. But above all, we transfer knowledge and enthusiasm to your teams so lean becomes a way of life, everywhere and every day.



Contact data

Philips Industry Consulting, Eindhoven Office, The Netherlands

Phone : +31 40 27 40827

Fax : +31 40 27 42828

E-mail : industry.consulting@philips.com

Philips Industry Consulting, InnoHub Singapore

Phone : +65 6356 7022

Fax : +65 6356 6741

E-mail : innohub@philips.com

Philips Industry Consulting, InnoHub Espoo, Finland

Phone : +31 62293 8550

E-mail : innohub.espoo@philips.com

Our partner in serving our customers outside Philips

Conclusion Consulting Industry (CCI), Utrecht, The Netherlands

Phone : +31 30 21 93800

E-mail : info@conclusion.nl

www.conclusion.nl/cci

www.apptech.philips.com/industryconsulting

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